

# TREMOR

## INTERNATIONAL Ltd.

### Tremor International - Fyllo Partnership

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19 April 2022

**Tremor International Ltd**  
**("Tremor " or the "Company")**

#### **Tremor International Launches Exclusive Audience Offering of High-Reach TV Viewership Data Infused with Fyllo Cannabis & CBD Transaction Data**

New York - April 19, 2022 - Tremor International (AIM/NASDAQ: TRMR), a global leader in video and Connected TV ("CTV") advertising, offering an end-to-end technology platform that enables advertisers to reach relevant audiences and publishers to maximize yield on their digital advertising inventory, and [Fyllo](#), the compliance-first platform providing data-driven marketing and regulatory solutions for high-growth industries, today announced the next stage of their partnership, designed to enable advertisers to reach premium, high-spending and engaged consumers across all screens, including programmatic video and CTV.

Through industry-leading data science and audience enrichment, Tremor International and Fyllo have created unique audience segments that fuse Tremor's high-reach TV viewership data from up to [44 million US households](#) - spanning broadcast, cable, streaming and ad content - with Fyllo's offline-sourced, deterministic Cannabis & CBD purchase data, available exclusively to advertisers using the Tremor Video DSP or activating PMPs through the Unruly SSP - two platforms that comprise Tremor International's end-to-end platform. Named "TV+," these segments reflect Tremor's larger effort to expand its TV Intelligence solution with other premium datasets to provide advertisers with more precise reach across unique, high-value

audiences.

Representing more than 64 million people in the US, studies show that Cannabis & CBD consumers share a progressive mindset and propensity to buy that make them a powerful growth audience for brands and response-driven marketers.

As experts in cross-platform TV targeting and measurement, Tremor International has hand-selected the most popular TV viewership segments from its TV Intelligence solution, an expansive dataset inclusive of Set-Top Box (STB), Automatic Content Recognition (ACR) and cross-screen panel data, and enhanced them with Fyllo's Cannabis & CBD consumer data to create a set of TV+ segments, available for activation on a 1:1 basis. Examples of the audiences now available exclusively through the Tremor Video DSP and the Unruly SSP include:

- Reality TV Binge Watchers + CBD Purchasers
- Premium Streaming Viewers + CBD & Cannabis Purchasers
- Cooking & Wine Content Viewers + CBD Purchasers

Advertisers can also leverage Tremor's TV data in combination with Fyllo's Cannabis & CBD purchase data to build custom audience segments based on a brand's specific campaign objectives and performance goals.

"As Tremor expands our TV Intelligence solution, we are exploring ways to creatively but strategically combine disparate data sets to offer advertisers unique and valuable audiences that open up new doors for their brands," said Alexandra Dean, Senior Director, Global Partnerships & Strategy at Tremor International. "Together, Tremor and Fyllo are ahead of the curve in recognizing the value of this emerging consumer set and bringing a growing, valuable data category to the fastest growing TV and video content formats."

"Brands targeting cannabis audiences expect a level of data sophistication that reflects the maturity and value of the segment itself," said Steve Katelman, Chief Partnership Officer at Fyllo. "Marketers can now combine data from Fyllo and Tremor to unlock new insights and targeting opportunities on these apex consumers to drive increased performance across programmatic video and CTV."

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### **About Tremor International**

Tremor International is a collection of brands built to unite creativity, data and technology across the open internet. Our end-to-end, video-first platform facilitates and optimizes engaging advertising campaigns for brands, media groups and content creators worldwide - enabling powerful partnerships and delivering meaningful results. A leader in Connected TV and video, Tremor International's footprint is expanding across the industry's fastest-growing segments, driven by a global team of seasoned technologists and digital natives. Learn more at [www.tremorinternational.com](http://www.tremorinternational.com)

### **About Fyllo**

Fyllo is on a mission to accelerate the economies of tomorrow. Our compliance-first technology platform is trusted by high-growth organizations to target and understand consumers, activate omnichannel marketing and loyalty programs, and navigate today's ever-changing regulatory landscape. Powered by a market-leading regulatory database and the world's largest data marketplace of cannabis and CBD purchase data, Fyllo's software and solutions are used by Fortune 500 companies and emerging brands in highly-regulated industries. For more information, visit [www.hellofyllo.com](http://www.hellofyllo.com).

### **Forward Looking Statements**

This press release contains forward-looking statements, including forward-looking statements within the meaning of Section 27A of the United States Securities Act of 1933, as amended, and Section 21E of the United States Securities and Exchange Act of 1934, as amended. Forward-looking statements are identified by words such as "anticipates," "believes," "expects," "intends," "may," "can," "will," "estimates," and other similar expressions. However, these words are not the only way Tremor identifies forward-looking statements. All statements contained in this press release that do not relate to matters of historical fact should be considered forward-looking statements, including without limitation statements regarding the potential benefits associated with the partnership with Fyllo, the growth of video and CTV, benefits of any of Tremor's or Unruly's other commercial partnerships and any other statements related to its future financial results. These statements are neither promises nor guarantees but involve known and unknown risks, uncertainties and other important factors that may cause Tremor's actual results, performance or achievements to be materially different from its expectations expressed or implied by the forward-looking statements. Tremor cautions you not to place undue reliance on these forward-looking statements. For a more detailed discussion of these factors, and other factors that could cause actual results to vary materially, interested parties should review the risk factors listed in Tremor's Annual Report on Form 20-F, which was filed with the U.S. Securities and Exchange Commission ([www.sec.gov](http://www.sec.gov)) on March 15, 2022. Any forward-looking statements made by Tremor in this press release speak only as of the date of this press release, and Tremor does not intend to update these forward-looking statements after the date of this press release, except as required by law.

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